



Final Meeting, 02 March 2020

Innovation Assistance and Industry Interaction

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INNOVATION ASSISTANCE UNDER CORBEL

- Innovation Help Desk offering advice
- Web portal providing guidelines, legal templates, calendar of events
- Workshops and webinars, e.g. marketing your research, best practice public-private research collaboration
- Representation of the RIs and their institutes at international conferences e.g. the BIO
- Help finding industry partners for the Open Call



LEGAL AGREEMENT TEMPLATES AND GUIDELINES

- On the CORBEL website, template agreements and guidelines for
 - Confidentiality
 - Material Transfer
 - Research Collaboration
 - DATA TRANSFER (NEW, ADDITIONAL PRODUCT)
- 422 downloads in period from April 2016 to December 2019



REQUESTS FOR HELP DESK SUPPORT

CATEGORY	PARTY REQUESTING	PERCENTAGE
Partnering at BIO etc., out-licensing general profiling	RI or academic institute	36
Partnering for specific project	RI or academic institute	15
Legal assistance with contracts	RI or academic institute	13
Partnering for specific project	Industry	10
Regulatory advice	Academic or Industry	10
Partnering general	Industry	8
Other	1. CORBEL Open Call 2. EMA 3. Promotion of a service provided by an academic	8



BEST PRACTICE PUBLIC-PRIVATE

- A workshop attended by RI representatives was held in Graz in June 2016 to explore issues around access, quality, data and IP in relation to pre-competitive collaboration models. An external expert was commissioned by CORBEL to prepare a paper on IP issues in pre-competitive research.
- The meeting "How European BMS RIs boost Innovation by Open Access" (20 June 2017, Brussels) was organised to expand this theme together with industry and representatives from the EU Commission.
- A 2-day workshop including an extensive teamwork exercise has been held twice and will be repeated in Riga in April.
- The deliverable "Industry Collaboration Best Practice Guide" provides a guide on most aspects for the academic researcher and gives references to further practical information sources.



SOME OBSERVATIONS ON OUTREACH TO THE BIOMEDICAL INDUSTRY

- Primarily through existing networks
- Profiling Research Infrastructures takes time
- SMEs have highly specific needs in relation to their product pipelines
 - A few examples where a match was found with specific resources
 - The scope and scale of the RIs can be daunting for SMEs
 - Their needs often do not fit the “rules” for academic research programmes
- Larger companies take a longer term view and may be interested in strategic alliances with academia
- We have reached out to industry and this should be sustainable post-CORBEL



SUSTAINABILITY

- RI wishes have been inventorized
- Extension of most of the Innovation Help Desk services, subject to funding arrangements
- Activities to be continued
 - Help Desk assistance, including regulatory and other advice
 - Innovation email address for requests
 - Legal templates and guidelines downloadable (migrated to LSRI website)
 - Section on Innovation in LSRI website
 - Best practice workshop
- Share best practices and networking with other projects
 - EOSC Life
 - ENRIITC
 - EATRIS+